

# SPECIALIZED DATACENTER LOGISTICS

SECURE | SCALABLE | STRUCTURED

Cebeo structures, secures and optimizes the material flow in data center projects, so that installers and developers can focus on execution and commissioning.

## END-TO-END DATA CENTER SUPPLY CHAIN SUPPORT

Cebeo supports data center projects with specialized logistics solutions that are tailored to the unique requirements for the supply of white space and grey space infrastructure. We focus on speed, continuity and operational integrity.

### **MULTI-VENDOR PRODUCT AVAILABILITY**

As a leading distribution partner, we have a wide choice of premium data center vendors with a strong reputation and a complete range of data center infrastructure solutions.

### **SPECIALIZED TEAM - DESIGN GUIDANCE**

An experienced and dedicated team of experts is deployed in the development of your project for each of the chosen data center elements. We guarantee support through technical knowledge of both our architects and our solution partners. (Dedicated support team – inside sales team & account management)

### **PROJECT-DRIVEN LOGISTICS COORDINATION**

Strict processes, specialized equipment and trained teams ensure the protection of your future infrastructure. From design to final delivery, our approach guarantees accuracy, speed and minimal risks in the handling of products.

### **CONTROLLED DELIVERY TO CRITICAL SITE AND SITE ENVIRONMENTS**

Waste and energy consumption are minimized through efficient reverse logistics. Responsible waste disposal and the use of ecological packaging materials are supported by us and our partners.

Our focus is on **reliability, traceability and unburdening** in complex and phase-sensitive data center environments.

## CUSTOMIZED SERVICE DOMAINS TAILORED TO THE REQUIREMENTS OF MODERN DATA CENTERS

Our logistics teams ensure safe and accurate execution from intake to delivery at the right place and time in your data center every time. It's how we deliver precision at scale, without compromise.

### PROJECT LOGISTICS MANAGEMENT

Control material flows in critical data center projects.

#### Services

- Project-related article codification and pre-engineering support
- Phased delivery planning according to construction planning (white/grey space milestones)
- Site-based delivery scheduling (time-slot deliveries)
- Deliveries tailored to commissioning phases
- Consolidation of multi-vendor material flows
- Just-in-time release per DC zone (WS – GS - MMR ...)
- Stock reservation & on-call delivery
- Express services

#### Added value

- Reduced site congestion
- Better cash flow control
- Lower on-site handling costs
- Faster solution deployment

### SECURE WAREHOUSING & BUFFER STOCK

Certainty of critical materials

#### Services

- Dedicated project buffer stock
- Secure storage management for high-quality components
- Traceable stock registration
- Own and identified transport

#### Typical products

- Fiber optic & copper pre-terminated trunks
- Patch panels, patch cords & connectivity components
- PDU's & power distribution components
- Cable trays, yellow ducts & accessories
- Racks & containment systems
- Specific products at the customer's request

### KITTING & PRE-ASSEMBLY SERVICES

Reduce installation time and minimize failure costs

#### Services

- Rack-based component bundling tailored to the needs (Rack & Stack)
- Connectivity installation kits per aisle or row
- Pre-labeling and project based codification
- Configuration of standard components
- Packaging per phase or per room

#### Impact

- Faster installation and assembly
- Fewer site losses
- Higher 'first-time-right' ratio



## **VENDOR MANAGED INVENTORY (VMI)**

Structural optimization of material availability

### **Services**

- On-site inventory management
- Min/max stock agreements
- Consumption monitoring
- Automatic replenishment
- Reporting per project or site

### **Suitable for**

- Hyperscale sites
- Long-term co-location projects
- Multi-phase expansions

## **WHITE SPACE LOGISTICS SUPPORT**

### **Support**

- Racks
- Cold/Hot aisle containment
- Environmental control
- High density connectivity solutions (pre-terminated & pre-tested)
- iPDU & busbar distribution
- Power Monitoring

### **Focus**

- Correct delivery order
- Protection of sensitive components
- Coordination with installers

## **GREY SPACE LOGISTICS SUPPORT**

### **Support**

- UPS systems
- Battery solutions
- Power distributors (LV/MV components)
- Power Distribution Boards & switch gear
- Electrical installation material
- Cable cutting service (reels up to 8 tons)
- Cable trays, ladders and cable cleats
- Cooling units & accessories

### **Focus**

- Safety
- Planning for critical energy inputs
- Synchronization with project planning

## **REVERSE & ASSET LOGISTICS**

- Return management of surplus project material
- Waste management
- Reconditioning of unused goods
- Sustainable processing
- Asset tracking support
- Delivery in returnable containers to reduce packaging

## LIFECYCLE SERVICES

Design & planning	Procurement	Preparation	Installation	Commissioning	Operations
<b>End-to-end ecosystem partner: from end-users to local installers</b>					
Dedicated Data Center expert team & SPOC	Supplier coordination & consolidation	Inventory consolidation & on-call delivery	Logistics project management	Logistics SLA's & reporting	MRO management
Logistic planning & delivery scheduling	Lead time optimization	Kitting & labeling	Storage management	Documentation & labelling compliance	Warranty tracking & extension programs
Product CO2 analysis	Product substitution	Cable cut-to-length, rewind	Just-in-time delivery/ express delivery	Cable testing & certification support	End-of-life recycling services (copper)
Credit management	VMI integration	Pre-mount cabling & pre-testing	On-site logistics services (waste-management, packaging per zone)		Reversed logistics (cable reels)
Technical documentation (specs, coo, certificates)	EDI & digital procurement	Pre-fabrication & panel building	Customized delivery (time window, security,..)		Optimizes sustainable packaging, delivery in totes

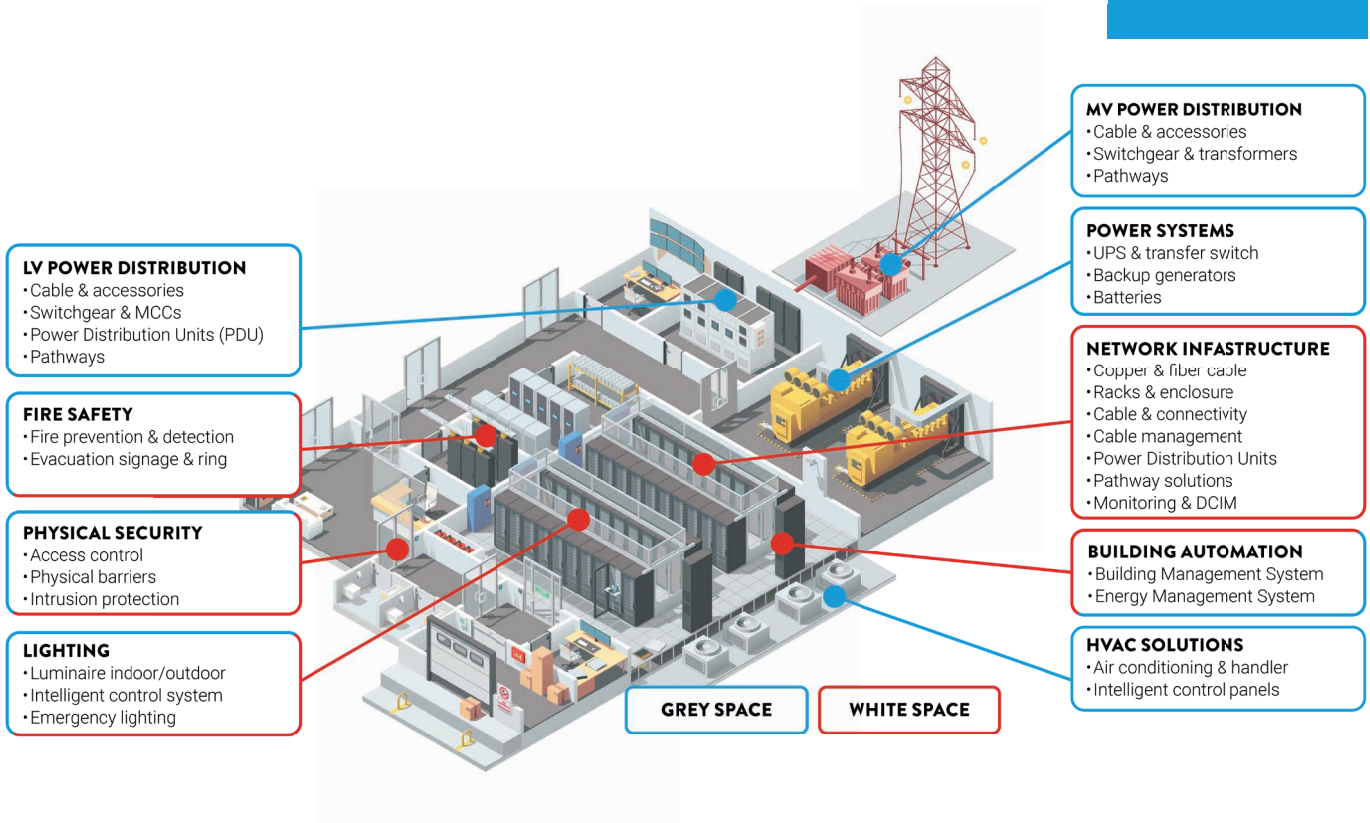


## SPECIALIZED DATACENTER LOGISTICS DISTINGUISHES ITSELF

**SECURE | SCALABLE | STRUCTURED**

- ✓ Multi-vendor one-stop distribution
- ✓ Bufferstock and VMI capacity
- ✓ Data center design guidance and specific product knowledge
- ✓ National coverage with regional anchoring
- ✓ Project-based approach instead of classic order processing
- ✓ Integration with sales, purchasing, and technical support

# DATA CENTER SOLUTION



## MULTI-VENDOR SOLUTION

### WHITE SPACE

**PANDUIT™**      **legrand™** DATA CENTER SOLUTIONS      Sunbird®      **RITTAL**  
**aginode**      **ELEVATE** Future Faster      **MINKELS** A brand of legrand®      **socomec** Innovative Power Solutions  
**CORNING**      **EATON** Powering Business Worldwide      **ENOC** SYSTEM      **STULZ**  
**Schneider Electric**      **Stagobel** support matters

### GREY SPACE

**ABB**      **Schneider Electric**      **EUPEN CABLE**      **VERGOKAN**      **socomec** Innovative Power Solutions  
**Nexans** BRINGS ENERGY TO LIFE      **STULZ**      **Top Cable**  
**EATON** Powering Business Worldwide      **MITSUBISHI ELECTRIC**      **ELEVATE** Future Faster      **OBO BETTERMANN**

# LOGISTICS CAPABILITIES

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Cebeo has more than 50,000 product references in stock that can be delivered the next day. This stock is located in our national distribution center in Blandain (Tournai).

## OUR CENTRAL DISTRIBUTION CENTER

- **Opened in 2023**
- **BREAAAM Excellent**
- 11.5-hectare site
- Built area: 45,000 m<sup>2</sup>
- Height: 59 feet
- 32 loading bays
- 7,000 solar panels
- Use of reusable bins



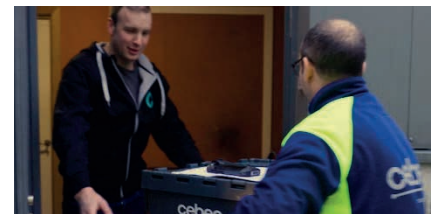
## OUR TRANSPORT CAPABILITIES



Company-owned truck fleet



Electric delivery vans



Personal contact with dedicated drivers



Reusable bins



Invest in modern TSPs